



# Jose Luis Nuño

## EXPERIENCE

### Chief Executive Officer

*Unima Inc | United States / Mexico | 2015 – present*

Founder and CEO. Executive leadership, strategic planning, fundraising, relationships with strategic partners and government, finances, executive team building, investor relationships. Achieved partnerships with global pharmaceutical companies and international NGOs. Raised to date \$2 million in grants and equity investments.

### Chief Executive Officer

*Custovac | Mexico | 2006 – 2015*

Founder and CEO. Strategic planning, fundraising, relationships with strategic partners and government, finances, hiring and team building.

### Biotechnology Engineering Director

*Tecnológico de Monterrey Campus Guadalajara | Mexico | 2008 – 2012*

Founder and academic director of the School of Biotechnology Engineering; relationships with key strategic partners; .

### Marketing Projects Engineer

*Boehringer Ingelheim Vetmedica | Mexico | 2001 – 2005*

Define new product and services strategies from key customer analysis; coordination of early stage field trials of new products; technology scouting.

## EDUCATION

### PhD Candidate in Biotechnology

*Universitat Autònoma de Barcelona | Spain | 2011 - 2015*

Area of study in Genetic Engineering. Graduate project: Development of a *Coccidia* vaccine expressed in *Bacillus subtilis*

### PhD Social Scientific Studies

*ITESO | Mexico | 2007-2011*

Area of study in Economic Development. Graduate project: Economic analysis of Biotechnology cluster formation and evolution

### Master in Sciences in Biotechnology Processes


*Universidad de Guadalajara | Mexico | 1999 – 2001*


Area of Study in Bioprocess Engineering. Graduate project: Development of a novel bioprocess for the production of propionis acid.


### Chemical Engineering


*Universidad Autònoma de Guadalajara | Mexico | 1994 – 1998*

Area of Study in Process Engineering

 jose.nuno@unima.com.mx

 +52 (33) 1259 0802 ext 100

 08-10-1976, Guadalajara Mexico

 Guadalajara, Jalisco Mexico

## PROFILE

Biotechnology entrepreneur. 15 years of experience in the health industry in Research, Product Development, Marketing and Sales. Founder and CEO of Unima, a biotech startup developing novel diagnostic technology for low resource settings.

## STRENGTHS

- Strategic Planning
- Product Development
- Business Development
- Technology Scouting
- Team and Culture Building

## LANGUAGES

Spanish 

English 

## — INTERESTS —

Global Health  
Biotechnology  
Economic Development  
Social Impact Investing  
Poverty Alleviation

## — PERSONAL —

Volunteer mentor for technology and science entrepreneurs  
  
Invited Judge at several startup and entrepreneur challenges  
  
Speaker and Lecturer in University STEM and entrepreneur programs

## — AWARDS AND RECOGNITION —

### **Google Launchpad Alumni San Francisco CA | 2015**

Selected to the second cohort of the Google Launchpad Acceleration program from January 2017 to May 2017

### **Endeavor Entrepreneur Boston MA | 2016**

Selected as Global Endeavor Entrepreneur in the international selection panel in Boston in September 2016

### **YCombinator Alumni Mountain View CA | 2015**

Selected for the W16 batch of YCombinator, from January to March 2016

### **MassChallenge Alumni Boston MA | 2014**

Selected for the 2014 batch of MassChallenge, from June to October 2014

### **Singularity University Summit Health Challenge winner San Francisco CA | 2017**

Winner of the Health Challenge in the 2017 Singularity University Summit

### **Entrepreneur of the Year 2014 Mexico City MEXICO | 2014**

One of the 10 Entrepreneurs of the Year 2014 in Mexico by CNN Expansion magazine